

FIRECALLS

A PUBLICATION OF SENTINEL EMERGENCY SOLUTIONS

*To our valued customers and friends:
As we bring closure to this challenging year, the team at
Sentinel Emergency Solutions would like to express our
sincereist gratitude for your support in 2020.*

*Every year during the holiday season, our thoughts reflect upon
those who have made our progress and success possible. The
appreciation that we have is measured beyond words. We want to
express to you and yours our Warmest Thoughts and Best
Wishes for this wonderful holiday season and throughout the
coming new year.*

*Sincerely,
The Sentinel Emergency Solutions Family*



Winter 2020

PRESIDENTS' MESSAGE

Like most of you, we are more than ready to put 2020 in the past and are anxiously awaiting the arrival of 2021. 2020 was personally challenging for many of us, but from a company standpoint, we continued our growth and count our blessings daily for our continued success. During the pandemic, we had no layoff's, no shortened work weeks, and hired three (3) new employees.

In addition to that information, we had a lot of news taking place at Sentinel through out 2020. Early in the year, we were officially named the Rosenbauer dealer in the Chicagoland area and started our new adventure. We started with a part time salesman in that area and hired Bill Schreiber full time in October. We signed more Rosenbauer contracts in 2020 than ever before. We continue to hire new team members and are always looking for great people to join us. Our service department and body shop continue to grow. We are looking for more onsite and in- shop service technicians. We hired new outside equipment sales people to better serve our Missouri customers. For 2021, we plan to do the same for Illinois.

On behalf of both of us THANK YOU for your support this past year and all the prior years. While we continue to grow, we want Sentinel to always be a family driven business. We hope all of our customers feel like a part of our family. Feel free to contact either of us at any time, we are only a phone call away.

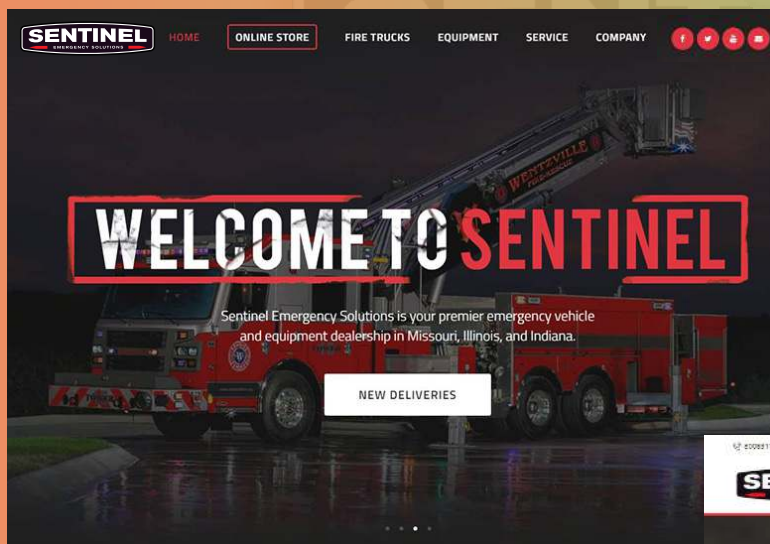
We wish you a safe and happy holiday season,

Bill Franz

President

Brian Franz

Vice President



GROW YOUR KNOWLEDGE ON:

- Apparatus Service Department
- Support Services Department
- Rosenbauer Fire Apparatus
- Equipment Partners
- TEAM SENTINEL



ONLINE STORE!

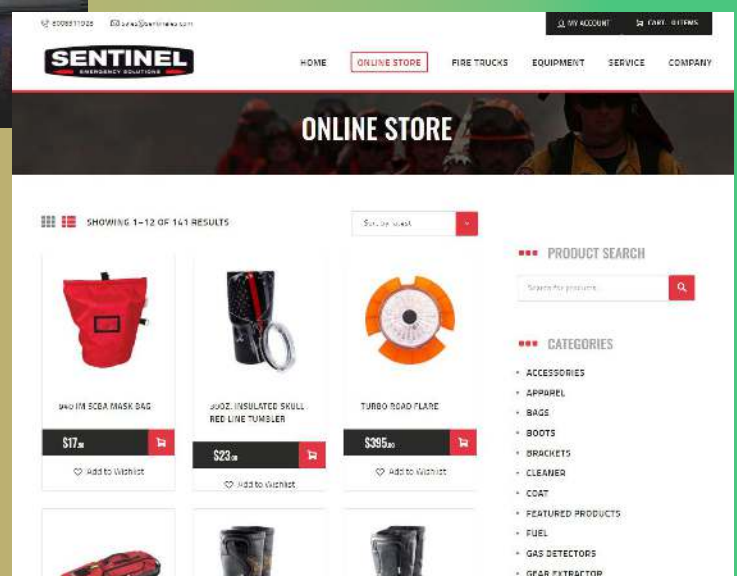
CONVENIENTLY:

- Find Your Local Sales Specialist
- Request an MSA Demo
- Purchase Products
- Seek Service



STAY UP-TO-DATE WITH:

- Recent News •
- New Deliveries •
- Trucks on Order •



JOIN OUR TEAM!!!



For Sales
Inquires Contact
Dave Urevich

Keegan Bryan
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573.415.7634



Luke Propst
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NOTE: Corey
and Luke both
handle St.
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and Jefferson
Counties.

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Mike Benecke
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JOIN OUR TEAM!!!



For Sales
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kevinday@sentineles.com
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INTRODUCING..... Products On Demand (POD)

Let us bring the goods to your doorstep with the SENTINEL POD!!! One of these rolling show-rooms can be found with Dave Urevich in western Missouri and the other is located in the metro St. Louis area with Corey Meyer. What do Dave and Corey like the most about their PODs? "They're a huge hit! Customers love the fact that not only can they look at a bunch of different products but if it's on the POD they can purchase it on the spot!" Why wait? Look for more of these hot rods hitting the streets next year.



POD Products Include:

✓ **Gloves** ✓ **Boots** ✓ **Helmets** ✓ **Flashlights** ✓ **Boston Leather Products** ✓ **Axes**



ALTAIR® 4XR

REQUEST A DEMO of
your favorite MSA
products on our website!!!



G1 iTIC

THANK YOU FOR YOUR G1 PURCHASE!

- | | | |
|------------------------------|---------------------------------|-----------------------------------|
| • Antonia FPD (MO) | • Grovespring Area Vol FPD (MO) | • Pleasant Hope FPD (MO) |
| • Ava Vol. FD (IL) | • Herculanum FD (MO) | • S. IL Airport- Carbondale (IL) |
| • Branson Fire & Rescue (MO) | • Jefferson FPD (IL) | • Terre Du Lac Fire & Rescue (MO) |
| • Carlyle FD (IL) | • Kirkwood FD (MO) | • Tri Cities FPD (MO) |
| • Caruthersville FD (MO) | • Maldon FD (MO) | • US Steel (IL) |
| • Clayton FD (MO) | • Marion FD (IL) | • Villa Hills FD (IL) |
| • Clearwater FPD (MO) | • Nashville FPD (IL) | • Waterloo FPD (IL) |
| • Duenweg Vol. FD (MO) | • New Athens FPD (IL) | • Webster Groves FD (MO) |
| • Flora FD (IL) | • Osage FPD (MO) | • Williamson Co. FPD (IL) |
| • Greenup Area FPD (IL) | • Piedmont City FD (MO) | • Wright City FPD (MO) |

**Authorized Sales &
Service Center**



Support Services Team

Andrew Ziegler Chris Senter Brian Schlichting



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(3) C.A.R.E Certified Technicians

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- ✓ SCBA Repair
- ✓ Air Compressor Repair

MOBILE SERVICE AVAILABLE!



**Authorized Sales &
Service Center**



THANK YOU:

- Big River FPD (MO)
- Creve Coeur FPD (IL)
- Clayton FD (IL)
- Forsyth FD (MO)
- Kirkwood FD (MO)
- Mountain Grove City FD (MO)
- Valley Park FPD (MO)





Authorized Sales & Service



Missouri



So. Illinois



HURST
BY HURST JAWS OF LIFE



HURST
JAWS OF LIFE

THANK YOU:

- Saline Valley FPD (MO)
- South Jacksonville FD (IL)
- Glen Carbon FPD (IL)
- Dixon Rural FPD (IL)
- Marthasville FD (MO)
- Rock Community FPD (MO)
- Okawville FPD (IL)



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Is your department in the market for a new brush truck? LET US HELP!

SENTINEL EMERGENCY SOLUTIONS is now offering a variety of options for wildland apparatus to help fit the needs of your department. There are endless custom configuration options including models with PTO driven pumps, flatbeds with skid units, or construct an off-road style mini pumper for those difficult to reach areas. Almost every aspect of these trucks is customizable, giving you the power to create the ultimate firefighting machine!

*****READY TO PURCHASE NOW? Tag on to a recent order by the Illinois Department of Forestry! Contact your local SENTINEL EMERGENCY SOLUTIONS Apparatus Specialist for more information!*****

THANK YOU

- Carlyle Fire Department (IL)
- Illinois Dept of Forestry
- Toledo Vol. Fire Department (IL)



In case you missed it, Breese FPD in Breese, Illinois was featured in Fire Apparatus Magazine as the Rosenbauer November Truck of the Month! Our Apparatus Team was honored to help Chief Thomas Tebbe and Breese FPD with their next truck purchase. Not only is this Breese's first Rosenbauer, it is the first King Cobra in service in the nation! **THANK YOU** for your trust in SENTINEL EMERGENCY SOLUTIONS! We look forward to Tower 19 serving your community for many years to come!

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NOVEMBER

TRUCK OF THE MONTH

BREESE FIRE PROTECTION DISTRICT | ILLINOIS





REACH
20'
BELOW GRADE

APPARATUS FEATURES:

- 101' King Cobra Articulating Platform
- Rosenbauer Commander 60" Chassis
- Rosenbauer EXT Heavy-Duty Aluminum Body
- Rosenbauer N80 2000 GPM Pump
- Rosenbauer SMART Aerial Technology
- Rosenbauer Wireless Radio Remote Control
- Painted-Hot Dip Galvanized Aerial Sections
- 25 Year Corrosion Warranty on Hot Dip Galvanized Aerial Components

MEET THE DEPARTMENT:

- Fire Chief: Thomas Tebbe
- Location: Breese, Illinois
- Number of Rosenbauer Units: 1 King Cobra
- Department Size: 35 Volunteer Firefighters
- Coverage Area: 16 sq. mi.
- Population: 4500
- Rosenbauer Dealer: Sentinel Emergency Solutions

APPARATUS DRAWING:



Overall Length: 164' 10" (21)

ROSENBAUER GROUP ROSYFIRE ROSENBAUERFIRE ROSENBAUERUS

ROSENBAUERAMERICA.COM INFO@ROSENBAUERAMERICA.COM

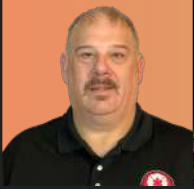
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